WHEN IT COMES TO RETIREMENT... START EARLY.

Take a look at these scenarios.

401(K) THE PAYROLL COMPANY

Scenario #1 Joe, 25 Current Salary, \$30,000			Scenario #2 Jane, 30 Current Salary, \$40,000		Scenario #3 John, 40 Current Salary, \$50,000	
Contribution Percentage:	Total at Retirement:	Contribution Percentage:	Total at Retirement:	Contribution Percentage:	Total at Retirement:	
2% Contribution (approx. \$12/week)	\$143,572	2% Contribution (approx. \$16/week)	\$133,090	2% Contribution (approx. \$19/week)	\$77,276	
4% Contribution (approx. \$23/week)	\$287,144	4% Contribution (approx. \$31/week)	\$266,160	4% Contribution (approx. \$39/week)	\$154,561	
6% Contribution (approx. \$35/week)	\$430,716	6% Contribution (approx. \$46/week)	\$399,250	6% Contribution (approx. \$58/week)	\$231,863	

Joe started early and look at his results! His salary is \$10,000 less than Jane's, but he is contributing 6 percent to his account. By starting five years earlier, Joe will retire with over \$30,000 more than Jane even though her salary is \$10,000 more than his. Making small contribution increases can make a big impact to your retirement account.

If you are interested in learning more about increasing contributions to your 401(k) plan, contact us at: **888-505-4484**.

These are estimates and are NOT guaranteed. We are assuming each a rate of return of 7 percent annually and a retirement age of 67. The investments in one's underlying portfolio will determine the actual rate of return and may be subject to fluctuation. If a participant is contributing on a pre-tax basis, the money will be taken out of his or her paycheck prior to when taxes are assessed. Therefore the effects on actual take-home pay can be minimalized. For example: a person elects to contribute \$10 per paycheck may only notice \$7.50 when it hits his/her take-home pay amount. We have assumed that the people in the scenarios are of varying ages, have a zero balance, and are just getting started. Age, current balance, outside accounts, company contributions, rate of return, salary, and other such factors can be adjusted in order to achieve more accurate results on an individual basis. All of the information above was obtained using the 401(k) Calculator at dinkytown.com.

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